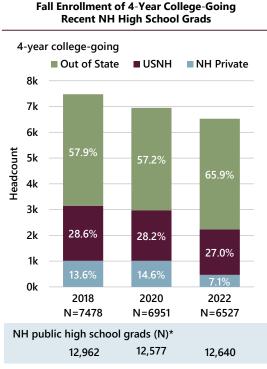


USNH Quarterly Status Report for the State of New Hampshire | September 2024

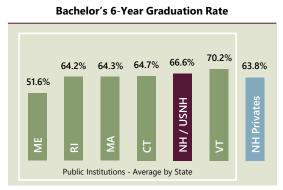
PERFORMANCE



U.S. Dept. of Education, National Center for Education Statistics, IPEDS, biennial data collection. Fall 2020 adjusted. Fall 2022 provisional. Enrollment of first-time freshmen graduated from high school within 12 months prior to fall enrollment. *NH public high school normal diploma earners from NH Dept. of Education; NH private high school graduate data not reported.

| USNH Enrollment | | | | | | |
|-----------------|----------|--------|-----------------|--------|--|--|
| | Fall FTE | | 12-Mo Headcount | | | |
| | 2023 | 2024 | FY23 | FY24 | | |
| NH Resident | 10,570 | 10,849 | 14,095 | 13,811 | | |
| Nonresident | 11,149 | 10,805 | 12,958 | 12,635 | | |
| Total | 21,719 | 21,654 | 27,053 | 26,446 | | |
| NH % of Total | 48.7% | 50.1% | 52.1% | 52.2% | | |

12-month headcount unduplicated by campus within the academic year.



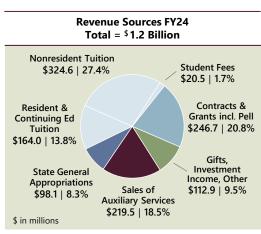
U.S. Dept. of Education, National Center for Education Statistics, IPEDS, AY23 provisional data

FINANCE

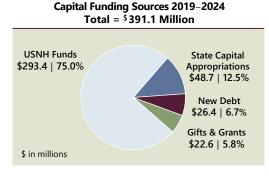
Operating Margin

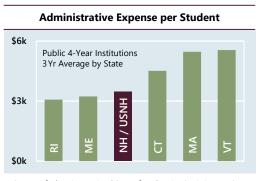
| \$ in millions | Actual FY24 | Budget FY25 |
|--------------------------|----------------|----------------|
| Total Operating Revenues | \$953.4 | \$942.5 |
| Total Operating Expenses | \$941.8 | \$969.5 |
| Total Operating Margin | \$11.6 | (\$27.0) |
| Operating Margin | 1.2% | (2.9%) |

OM FY24 includes \$9M in recurring activities and (\$20M) in nonrecurring/ one-time activities, primarily strategic investments.

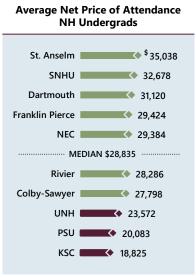


Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.





U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Institutional support expense per 12-month FTE. FY20-22, 3-year average FY22 provisional data



U.S. Dept. of Education, College Scorecard, 6/2024. FY22, most recent available. Average total annual price after all grant and scholarship aid for first-year, full-time, in-state students receiving federal aid.

CURRENT INITIATIVES

Biosciences Workforce Ecosystem

Business Partnership Development

Enterprise Technology Modernization

Strategic Planning Activities

Student Success & Well-being

Systemwide Facilities Assessment

Systemwide Shared Services & Optimization

USNH/CCSNH Collaboration & Partnerships

RISK AREAS

Monitored by USNH Board of Trustees

- Enrollment Facilities & Infrastructure **Financial Sustainability**
- Free Speech/DEI
- **Shared Services**
- Student Success & Well-being
- **Talent Management**
- Technology/ERP